



Ashraya Rao

Partner

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Ashraya Rao is a Partner in the Corporate, M&A and Private Equity Practice Group in the Mumbai office. Ashraya is dual-qualified in India (Advocate) and England & Wales (Solicitor of Senior Courts).

Practice/s:

Corporate & Commercial
Mergers and Acquisitions
Private Equity

Education:

B.B.A. LL.B., Symbiosis
International University
(2010) (Distinction)

Professional Affiliation/s:

Bar Association of
Maharashtra & Goa, India
Law Society of England &
Wales (Solicitor of Senior
Courts)

Representative Matters

Ashraya has advised several clients on private and public M&As, cross border M&As, private equity, corporate restructurings, insolvency M&A, strategic alliances/JVs and advisory on all aspects of Indian corporate, securities and foreign investment laws.

Ashraya has been recognised as a 'Notable Practitioner for M&A' by IFLR (2018, 2019, 2020, 2021 and 2022) and 'Recommended for M&A' by RSG India Report 2019.

Ashraya has also worked with Slaughter and May, London as a 'visiting lawyer' from September 2015 to March 2016, where he was involved in cross-border M&A and private equity transactions.

Key Representative Matters:

In his area of expertise, Ashraya has *inter alia* advised and represented the following clients:

- **Poonawalla group** on sale of its entire stake in Poonawalla Housing Finance to TPG Capital consortium
- **Sajjan India Ltd** and its promoters on their proposed sale of controlling stake to CVC Capital
- **Tata Motors group** on the INR 7,500 Cr investment by TPG Rise Climate in Tata Passenger Electric Mobility
- **EdgeConneX, Inc** and **EQT Partners** on EdgeConneX's joint venture with Adani Enterprises Limited for data centres in India
- **Blackstone group** on its acquisition of (i) controlling stake in Simplilearn Solutions Pvt Ltd, and (ii) minority investment in Financial Inclusion Network and Operations Limited

- **Goldman Sachs Asset Management group** on its minority investment in MoEngage Inc
- **Blackstone group** on its proposed acquisition of (i) controlling stake in wealth management division of an Indian financial services group; (ii) controlling stake in an Indian asset management company
- **Apis Partners** on its minority investments in D2C Consulting Services Pvt Ltd (RenewBuy) and Whizdm Innovations Private Limited (Moneyview)
- **Inox Leisure Ltd** and its promoters on its proposed merger with PVR Ltd
- **Mahindra & Mahindra Ltd** on the proposed investment by British International Investment (formerly CDC Group) in Mahindra's new electric 4W vehicle business
- **RP-Sanjiv Goenka Group** on its successful bid for a new Indian Premier League Franchise of Lucknow (Lucknow Super Giants) and new South Africa 20 Franchise of Durban (Durban Super Giants)
- **NUVOCO Vistas Corporation Limited (Nirma group)** on its acquisition of 100% stake in Emami Cement Limited
- **IHH Healthcare Berhad** and its group companies on its acquisition of controlling stake in Fortis Healthcare Limited
- **Antuit.AI group** on the sale of 100% stake by its shareholders including Goldman Sachs to Zebra Technologies Corporation
- **Gangavaram Port Limited** and **DVS Raju family** on their strategic divestment to Adani Ports & SEZ Ltd
- **Purple Style Labs Limited** on its fund raise from various investors
- **Purple Style Labs Limited** on its acquisition of entire business and intellectual property relating to 'Wendell Rodricks' brand
- **Birlasoft (India) Limited** and its promoters on the merger, demerger and consolidation of its IT Business with KPIT Technologies Limited
- **Reliance Industries Group** in the investment in the Digital Fibre INVIT by Abu Dhabi Investment Authority (ADIA) and Public Investment Fund of Saudi Arabia (PIF)
- **Vedanta Limited** on its acquisition of Electrosteel Steels Limited as part of the corporate insolvency resolution process (bid)
- **Camlin Fine Sciences Ltd** and promoters on the minority investment by Infinity Holdings (Convergent Finance) through warrants
- **NUVOCO Vistas Corporation Limited** and **Nirma group** in relation to the debt investment by Kotak Special Situations Fund (KSSF)

- **Evolve Capital's** acquisition of minority stake in Rebel Foods Limited from Bennett Coleman and Company Ltd
- **Cactus Partners Fund** on its minority investment in AMPM Fashion Pvt Ltd and other minority investments
- **Spencer's Retail Limited** on its acquisition of 100% stake in Natures Basket Limited from Godrej Industries Limited
- **Green Investment Bank, UK** on its sale of majority stake by the UK Government to Macquarie Group
- **Metropolis Healthcare** and its promoters on: (i) acquisition of controlling interest (purchase of all shares held by Warburg Pincus); and (ii) facilitating the purchase of minority stake by Carlyle group
- **Mahindra & Mahindra Limited** and **Mahindra Logistics Limited** on the minority investment by Kedaara Capital
- **Nippon Life Insurance Company, Japan** on its acquisition of 49% stake in: (i) Reliance Life Insurance Company Limited; and (ii) Reliance Asset Management Company Limited
- **Cactus Communications group** its acquisition of 100% stake in Unsilo A/S, Denmark
- **Dewan Housing Finance Corporation Limited** on its sale of its entire 50% stake in DHFL Pramerica mutual fund business to Prudential Financial Inc
- **RPSG Ventures Limited** on its acquisition of 100% stake in Herbolab India Pvt Ltd
- **Entertainment Network (India) Ltd** on its acquisition of 49% stake in Global Entertainment Network, Marhaba FM, Qatar
- **Medtist Group** on its acquisition of controlling stake in Andromeda Sales and Distribution Pvt Ltd
- **Instrument Research Associates Pvt Ltd** on its acquisition of controlling stake in Belust Composites Pvt Ltd
- **Ultimate Marketing Limited** on its purchase of domain name and technology assets of Cricketnmore Games Pvt Ltd
- **JSW Steel Limited** on its acquisition of controlling stake of Dolvi Minerals and Metals Pvt Ltd from existing private equity shareholders
- **Mahindra & Mahindra Limited** and group entities with respect to consolidation of the CIE group companies and the Mahindra Systech companies globally (involving investment, open offers, mergers and cross-border share exchange)
- **Recruit Holdings Japan** on its Series A investment in Mystify Pte Ltd, Singapore

- **Livepools Pvt Ltd** and promoters on acquisition of controlling stake by Redrush Online
- **Mobius Development Studio Pvt Ltd** on its fund raise from investors
- **IHH Healthcare** and **Square Peg** led consortium's Series B financing round in Doctor Anywhere Pte Ltd (India leg)
- **Laqshya Media Limited** and its promoters on its acquisition of entire stake held by Unit Trust of India Investment Advisory Services Limited A/C Ascent India Fund and Clearview Investment Ltd in Laqshya Media Limited
- **Sterlite Power Technologies Limited** and **Sterlite Power Grid Ventures Limited** on purchase of the entire stake held by Standard Chartered Private Equity entities
- **Nissin Foods HD, Japan** and **Nissin India** on the India leg of its strategic alliance with Mitsubishi Corporation, Japan